# **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



# The

# BERRYHILL

# Nursery Co.

# Springfield, Ohio

Four miles north-east of city on State Route 4

# Wholesale Trade List FALL 1948



Member: American, Ohio, Indiana Nurserymen's Associations

# MAIL ADDRESS: P. O. BOX 696

# PHONE: SPRINGFIELD 2-4421

(Evenings and Sundays—See page 13)

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# **FALL 1948**

# Terms and Conditions of Sale

### LOCATION:

4 Miles Northeast of Springfield, Ohio, State Route No. 4.

Mail Address: P. O. Box 696, Springfield 99, Ohio. Phones: Please see page 12.

### TERMS:

Cash with order. C.O.D. Orders must be accompanied by at least 25%.

Accounts due 30 days from date of invoice.

To establish credit for open account it is necessary to give satisfactory references and allow sufficient time for investigation. To those whose credit has been established we allow 1% discount for cash 10 days from date of invoice, net 30 days. Interest at 6% charged on past due accounts.

### PRICES:

This list cancels all previous lists and quotations. Boxing and Packing extra at near cost. Because of the scarcity of boxing material, we cannot box large material.

### GUARANTEE AND CLAIMS:

Plants warranted to be true to name.

Plants warranted to be in good healthy condition.

We sell under the standard form Nurserymen's Non-Warranty Clause, which reads: "We give no warranty, expressed or implied as to description, quality, productiveness, or any other matter, of any nursery stock we sell." We accept no responsibility for the guarantee our customers give their customers or any governmental department or agency. All shipments are at the risk of the purchaser after being delivered to carrier in good condition. All claims must be made within 5 days after receipt of stock. All quotations are for immediate acceptance and subject to stock being sold.

SPECIAL NOTICE: Please See Inside Back Cover.

# EVERGREEN TREES

	5-24 each	
JUNIPERUS chinensis columnaris		
(Blue Columnar Juniper) 3 to 3½ ft	4.25	
3½ to 4 ft. 5.00	4.60	
	5.25	
J. chinensis neaboriensis		
(Conical Juniper) 3 to 4 ft	3.25	
J. chinensis pfitzeriana		
(Pfitzer's Juniper)		
	7.75 8.75	
6 to 7 ft10.00	0.75	
J. chinensis pfitzeriana — staked		
24-30" high by 30-36" wide <b>4.60</b>	4.25	
30-36" high by 36-42" wide_ <b>5.25</b> 3½-4" high by 6' broad <b>9.25</b>	4.85	
	*	
J. chinensis pfitzeriana compacta (Verberg's Compact Pfitzer)		
	4.25	
J. chinensis pyramidalis		
(Pyramid Chinese Juniper) 3 to 4 ft	3.25	
J. communis — Improved		
(English Juniper)		
	3.00	
	3.35	
J. communis suecica (Swedish Juniper)		
	3.00	2.75
	3.35	3.10
J. excelsa stricta		
(Spiny Greek Juniper) 15 to 18 in	2.00	
J. sabina	2.00	
(Savin Juniper)		
15 to 18 in 2.10	1.85	
J. sabina von Ehron	0.05	
	2.85	
J. virginiana burki (Burk's Juniper)		
3 to 4 ft. 5.00	1.50	
4 to 5 ft. 6.00	5.50	

EVERGREEN TREES — Co	ontinued		
	1-4 each	5-24 each	25 & up each
JUNIPERUS virginiana canaerti			
(Canaert's Juniper) 4 to 5 ft.	6.50	6.00	
J. virginiana glauca			
(Silver Red Cedar) 3 to 4 ft	5.25	4.75	
4 to 5 ft.	6.50	6.00	
5 to 6 ftPINUS montana mughus	8.25	7.75	
(Dwarf Mountain Pine)			
18 in.	2.85	2.60	
P. resinosα (Red Pine)			
3 to 4 ft		4.00	
4 to 5 ft5 to 6 ft		5.00	
P. sylvestris	. 7.00		
(Scotch Pine)	0.10	0.05	
3 to 4 ft 4 to 5 ft		2.85 4.75	
5 to 6 ft	7.50		
6 to 8 ft.  PICEA canadensis albertiana	12.50		
(Black Hill Spruce)			
24 to 30 in 30 to 36 in	3.00		2.50
P. glauca conica	_ 3.30	3.00	
(Arrowhead Spruce)	4.77		
18 to 24 in	5.50		
P. excelsa			
(Norway Spruce) 2½ to 3 ft	2,85	2.50	
3 to 4 ft	3.25	3.00	2.85
4 to 5 ft. 5 to 6 ft.		4.00 5.50	
TAXUS baccata repandens	10.00	0.00	
(Spreading English Yew) 15 to 18 in.	4.65	4.25	
18 to 24 in.		5.25	
T. brevifolia (nana) 15 to 18 in	105	4.50	
T. cuspidata	<del>2.</del> 00	4.50	
(Spreading Japanese Yew)	4 50	4.05	4.00
18 to 24 in 24 to 30 in		4.25 5.50	4.00 5.25
30 to 36 in.	7.00	6.50	

### EVERGREEN TREES — Continued

	1-4		25 & up
TOTAL VALUE AND THE PARTY OF TH	eacn	each	each
TAXUS cuspidata capitata			
(Upright Japanese Yew)			
2½ to 3 ft.			
3 to 3½ ft. 3½ ft.	9.00		
broad specimens	12.50		
	14.50		
T. intermedia Berryhilli	vta Var	· · · ·	
(Berryhill's Compact Intermedia			
18 to 24 in			
24 to 30 in		0.00	
T. media hicksi	7.00		
(Hick's Yew)			
24 to 30 in	5.75	5.25	
T. vermeulen		-	
30 to 36 in	8.00		
THUYA occidentalis elegantissim			
(Goldtip Arborvitae)	u		
2½ to 3 ft	3.00	2.75	
T. occidentalis pyramidalis			
(Pyramidal Arborvitae)			
4 to 5 ft	4.25	3.85	3.65
5 to 6 ft			
6 to 7 ft			
T. occidentalis spiralis			
3 to 4 ft	3.50	3.10	
4 to 5 ft	4.75	3.85	
T. occidentalis wareana			
(Siberian Arborvitae)			
30 to 36 in.		3.25	
36 to 42 in	3.90		
T. occidentalis woodwardi			
(Woodward's Globe Arborvitae	)		
12 to 15 in			
15 to 18 in	1.90	1.65	
T. orientalis compacta			
(Compact Oriental Arborvitae)			
3 to 3½ ft.	2.50	2.25	
T. orientalis aurea nana			
(Berkman's Golden Arborvitae)	0.05	1.00	
15 to 18 in.		1.90	
18 to 24 in.  TSUGA canadensis	2.50	2.25	
(Canadian Hemlock)			
3 to 4 ft.	5.75	5.25	
4 to 5 ft.			
	0., 0	0.110	

# DECIDUOUS SHADE AND ORNAMENTAL TREES

	1-4 each	5-24 each	25 & up each
ACER dasycarpum (Silver Maple) 8 to 10 ft		1.50 2.10	1.35
A. platanoides (Norway Maple)  1 to 1½ in., 10-12′  1½ to 2 in.  2 to 2½ in.	4.50	2.50 4.10 5.00	3.90
A. pyramidal  (Pyramidal Norway Maple)  Narrow, upright form of Norrow, uprigh	it Eastn ardwoo	nan Go d stree	ordens et tree
2 in. 2½ in. 3 in.	7.75	6.50 7.50 8.50	
A. rubrum (Red Maple) 1 1/4 to 1 1/2 in.	4.35	3.90	
A. schwedleri (Schwedler's Maple)  1 1/4 to 1 1/2 in		3.90 4.25	3.65 3.90
CARPINUS caroliniana (American Hornbeam) 10 to 12 ft. B&B	7.00		
CORNUS florida (White Flowering Dogwood) 3 to 4 ft. B&B	4.00		
CRATAEGUS cordata (Washington Thorn) 5 to 6 ft. (B&B 2.25 extra) 6 to 8 ft. (B&B 2.75 extra)			
GLEDITSIA tricanthus inermis (Thornless Honeylocust) 1½ to 2 in			

### SHADE TREES — Continued

	1-4 each	5-24 each	
GYMNOCLADUS dioicus			
(Coffee Tree) 5 to 6 ft			
MALUS Floribunda, Eleyi, Atroso (Flowering Crabs — Asiatic Va			
4 to 5 ft. 5 to 6 ft.	1.50	1.00 1.25	
M. sargent's Flourering Crah			
(Sargent's Flowering Crab) 3 to 4 ft4 to 5 ft		1.25 1.75	
QUERCUS palustris (Pin Oak)			
2 to 2½ in	7.50		
SORBUS aucuparia			
(European Mountain Ash) 10 to 12 ft	2.75	2.50	
TILIA cordata (Little-leaf European Linden)			*
2 in			
3 in.			
ULMUS pumila			
(Chinese Elm) 8 to 10 ft		1.35	
10 to 12 ft	2.10	1.85	

For B&B charges on deciduous material please see Page 11.

# SHRUBS

e		each	25 & up
BERBERIS thunbergi	ach	eucn	euch
(Green Barberry)			
15 to 18 in.	.50	.40	.35
B. thunbergi atropurpurea			
(Red Barberry)			
15 to 18 in.			.37
	.55	.47	
CALYCANTHUS floridus (Sweet Bush)			
2 ft	50	.40	
CHIONANTHUS virginica	.00	.40	
(White Fringe)			
The state of the s	.60	.50	
4 to 5 ft	.85	.75	
5 to 6 ft1	1.40	1.25	
CORNUS mas			
(Cornelian Cherry)			
3 to 4 ft1	1.00		
EUONYMUS radicans erecta	. 00	OF	75
15 to 18 in.  E. yedoensis	1.00	.85	.75
3 to 4 ft	50	.40	
4 to 5 ft.	.75	.60	
FORSYTHIA intermedia spectabilis	., o	.00	
3 to 4 ft	.55	.45	.40
F. nana			
24 to 30 in.	.90	.75	
HAMAMELIS vernalis		111	
3 to 4 ft	.75	.60	
H. virginica		0.5	
5 to 6 ft.		.85	
6 to 8 ftl	1.35		
(Common Winterberry)			
3 to 4 ft	.95	.85	
KOLKWITZIA amabilis	.00	.00	
(Beauty Bush)			
3 to 3½ ft	.80	.65	
LIGUSTRUM amurense			
(Amur River North Privet)			11
18 to 24 in			.12
L. ibota		10	
18 to 24 in.		.18	.15
L. regelianum (Regel's Privet)			
	.50	.40	.35
	.60	.50	
	.75	.60	.55

### SHRUBS — Continued

	1-4 each		25 & up each
LONICERA fragrantissima (Winter Honeysuckle) 2 to 3 ft.	.50	.40	.35
L. maacki (Amur Honeysuckle)		CE	60
4 to 5 ft.  L. tatarica rosea (Red Tatarian Honeysuckle)	/3	.03	.60
3 to 4 ft		.45 .60	
L. tatarica rubra (Wheeling strain Red Honeysus 3 to 4 ft	.60	.50 .65	
L. zabeli (Zabel's Honeysuckle) 4 to 5 ft, extra heavy	1.25	,	
PHILADELPHUS coronarius (Sweet Scented Mock Orange) 3 to 3½ ft.	.60	.50	.45
P. virginal (Double Flowering Mock Oran 2 to 3 ft		.50	
PHYSOCARPUS monogymus (Dwarf Ninebark) 2 to 3 ft. bedded 2½ to 3 ft.		.30 .40	.25
SPIREA arguta (Garland Spirea) 2 to 3 ft.	.50	.40	.35
3 to 4 ft		.45	
(Froebel Spirea) 18 to 24 in. 24 to 30 in.		.55 .70	.50 .65
S. van Houtti (Van Houtte Spirea) 3 to 4 ft	.50	.40	.35
SYRINGA persica (Persian Lilac) 2½ to 3 ft		.45 .55	.40 .50

### SHRUBS — Continued

DILLIODS	_	4	
	1-4 each		25 & up each
SYRINGA vulgaris — French Hyb Edmond About—Dbl. Soft Li Hugo Koster—Single Red Maxine Cornu—Dbl. Pink Mme. Antoine Buckner—Db Montaigne—Dbl. Blue 2½ to 3 ft.	ilac		
3 to 4 ft. (depending on variety)	1.25	1.10	
VIBURNUM dentatum (Arrowhead Viburnum) 3 to 4 ft	.65	.55	
V. prunifolium			
(Blackhaw Viburnum)  4 to 5 ft  5 to 6 ft	1.15 1.50	1.00	
WISTERIA sinensis			
(Chinese Wisteria) 2 yr. field grown—grafted	.65	.50	.45

# LINING OUT STOCK

### Fall or Spring Delivery

We grow an extensive amount of top quality lining out stock, primarily for our own requirements. We have the following list of "extras" to offer to the trade. None of this stock has been "pushed" for extra top growth at the expense of adequate root systems. We put extra effort into the production of stocky, tough plants that can "take it" when planted out.

### **EVERGREEN TRANSPLANTS**

	Per 100 Each	Per 1000 Each
JUNIPER Glauca Hetzi		
pots 6-10"	.25	.22
TAXUS Columnaris Adams		
4 yr. TT 6-8"	.40	.37
4 yr. TT 8-10"	.45	.42
4 yr. TT 10-12"	.50	.45
TAXUS Cuspidata nana		
4 yr. TT 6-8"	.37	.35

LINING	OUT	STOCK -	- Continued
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LINING OUT STOCK —	Continued	
	Per 100 each	Per 1000 each
TAXUS Media Hatfield		
	.45	.40
4 yr. TT 6-8"4 yr. TT 8-10"	.50	*10
TAXUS Media Hicksi		
2 yr. pots 8-10"	30	.25
A 528 TT 6.8"	.30	.23
4 yr. TT 6-8"4 yr. TT 8-10"	.45	.40
4 yr. TT 10-12"	50	.45
THUJA Pyramidalis		****
3 yr. TT 8-10"	25	.30
3 yr. TT 10-12"	40	.35
5 yr. 11 10-12	•40	.00
ORNAMENTA	LS	
RED BARBERRY 2 yr. s 6-9"	05	.04
9-12"		.05
COTONEASTER Adpressa		
2 yr. pots 6-8"	20	
	20	•
EUONYMUS Alatus	00	OF
2 yr. TT 8-10" 2 yr. TT 10-12"		.25
2 yr. 11 10-12		.30
EUONYMUS Radicans erec	i ce	
Upright and compact		
leafed Euonymus. Esp		
edging and where form		
wanted in a slower gro	wing, mor	e com-
pact plant		
l yr. pots	81.	.16
EUONYMUS Vegetus		
2 yr. pots	.20	.18
KOLKWITZIA Amabilis		
l yr. pots	.17	.15
SORBUS Aucuparia		
(European Mountain As	sh)	
2 yr. T		.20
RHUS Cotinus (Purple Fring		
l yr. S		
* I * • W	• • • • • • • • • • • • • • • • • • • •	

Minimum number each variety, 50; Minimum order, 250 plants.

Boxing and Packing at near cost.

# SUPPLIES

PEAT MOSS, Pio	neer GPM	\$4.15 per bale		
	ZER—Special And rees and Shrubs	alysis (6-10-4) _\$3.00 per 100 lbs.		
HC	ORMODIN POWD	ER		
Root Promoting Hormones for Entire Range of Plant Propagation				
1 <sup>3</sup> / <sub>4</sub> oz\$ .50 eα.		Powder No. 3 1 oz. \$1.00 eα. ½ lb. 4.50 eα.		
SPADES—Heavy No. B-1— Dic	_	strap\$5.25_ea.		
SHOVEL—Heavy No. 5W2L—A	Duty Arrow Point	3.60 ea.		
	Tough Flexible Stare Type			
TREE WRAP—4 in. Crinkled Duplex 8 in. diam. rolls				
KNIVES				

# No. 15C—Grafting:

	1 birdigiti cage bidae	1.70	cu
No.	S194—Pruning: 1 curved blade	2.25	eα.
No.	21SH—All Purpose: 2 blades	3.00_	eα.
No.	113—Pruning: Heavy curved blade	2.00	ea.

1 straight edge blade

# WEATHER-PROOF ALUMINUM TAGS

Last indefinitely.

Easy to write on—with pencil or stylus.

Will not rust or corrode.

Silvery appearance. Copper wired.

Priced to resell or use for permanent marking of beds, nursery rows, individual plants, or any other tagging job.

> Size: 3 9/16 by 13/16 inches 500 for \$6.50 250 for 3.50 100 for 1.50 Sample sent on request.

# B&B CHARGES

For balling plants not offered B&B in this price list, the following schedule will be in effect:

_			
2 to 3 ft. and 3 to 4 ft. Shrubs \$	.45	to :	\$ .75
4 to 5 ft. and 5 to 6 ft. Shrubs	.75	to	1.00
6 to 8 ft. Shrubs	1.50	to	1.75
6 to 8 ft. Trees	1.75	to	2.25
10 to 12 ft. Trees	1.75	to	2.50
1½ to 2 in. Caliper Trees	2.50	to	4.50
2 to 2½ in. Caliper Trees	4.50	to	7.50
2½ to 3 in. Caliper Trees	7.50	to	10.00
3 to 3½ in. Caliper Trees	10.00	an	d up

Quotations for balling plants will be based on the above schedules. An extra charge will be made for balling plants that are unusually difficult as well as for plants wanted with larger balls than customary.

### Distributors of



### The Modern Plant Food

DIXCO FERTILIZER is a highly concentrated plant food, most satisfactorily applied dissolved in water.

DIXCO is immediately available to plants.

DIXCO is EXCELLENT for Evergreens, Shrubs, Trees, Lawns, Perennials, Roses and Greenhouse crops,

DIXCO used on freshly transplanted stock is often a "Life Saver" and producer of extra growth and color.

\$.422	35%	less	each,	\$.65	pkg.	lb.	1/2
.65	35%	less	each,	1.00	pkg.	lb.	1
3.375	25%	less:	each,	4.50	pkg.	lb.	5
6.00	25%	less	each,	8.00	pkg.	lb.	10
each net	\$1.75	bras	ng in	ilauc	on" co	Tozo	"H

(Makes application with hose easy)

Write for instructions and literature. We have found it to be unexcelled for use on freshly transplanted stock in our own fields. Colored booklets and sales helps furnished.

# TRUCKING CHARGES

BY CONTRACT HAULER from Berryhill to points listed. These are current prices and may be subject to slight revision. Deliveries to points of like distance will be at similar prices.

Bed size — Stake Rack	7' x 14'
Cincinnati — near side	
Cincinnati—far side	
Chillicothe	
Columbus—near side	
Columbus—far side	20.00
Dayton—near side	12.00
Dayton—far side	
Lima	
Marysville	
Piqua	13.00
Toledo	
Van Wert	30.00
BY MOTOR FREIGHT—full	loads, minimum 16,000
to 20,000 lbs.	
Bed size—standard	7½' x 26'
Chicago, Ill.	
Detroit, Mich.	54c per 100 lbs.
Cincinnati	32c per 100 lbs.
Flint, Mich.	59c per 100 lbs.
Ft. Wayne, Ind.	47c per 100 lbs.
Grand Rapids, Mich.	61c per 100 lbs.
Indianapolis, Ind.	48c per 100 lbs.
Lansing, Mich.	
Minneapolis, Minn.	\$1.30 per 100 lbs.
Toledo, Ohio	37c per 100 lbs.
BY RAILWAY FREIGHT—full	loads, minimum 20,000
lbs. Current rates as of Aug	ust 15, 1948.
Cadillac, Mich.	\$.86 per 100 lbs.
Chicago, Ill.	.72 per 100 lbs.
Detroit, Mich.	.62 per 100 lbs.
Grand Rapids, Mich.	.72 per 100 lbs.
Kansas City, Kan.	1.04 per 100 lbs.
Milwaukee, Wisc.	
St. Louis, Mo.	
Write for prices on transpo	rtation to other points.

### TO THE TRADE:

Because of smaller field plantings of evergreens during the war over the whole nursery industry, there are even greater shortages of finished landscape plants this year than in prior seasons.

Nevertheless, we have new unbroken blocks of almost all of our evergreens for this fall, and we believe we can furnish early orders completely.

We urge you to anticipate your requirements as far in advance as possible, so that we may give you the best service possible.

The personal attention of at least one member of our firm will be given the selection and grading of each order.

We are always particularly glad to show you around the nursery in the early fall, while young blocks are unbroken and you can better appraise our inventory in the light of your future requirements. We are open 7:30 to 5:00; Saturday until noon; closed on Sunday.

LEWIS S. BOOKWALTER—home phone—28042
F. L. TURNER—home phone—38593
W. C. LYTLE—home phone—24421

BUSINESS phone—24421

### SPECIAL NOTICE:

Correspondents are requested to use their printed business letterheads.

This list is intended for the trade only. We sell only to those who expect to resell at a profit. We do not employ agents. We do not pack dealers' orders, nor do we authorize dealers to use our name in any way whatsoever.

SPECIMEN PLANTS selected by customer will be priced according to individual value. Labeling and grading of all plants are done by our own experienced men. Any other special selection either by us or by the customer or his agent will be charged for according to the individual value of the plants marked.

# The Berryhill Mursery Co.

EVERGREENS ORNAMENTALS

FOUR MILES NORTHEAST OF SPRINGFIELD, OHIO STATE ROUTE FOUR P. O. BOX 696

Return Postage Guaranteed